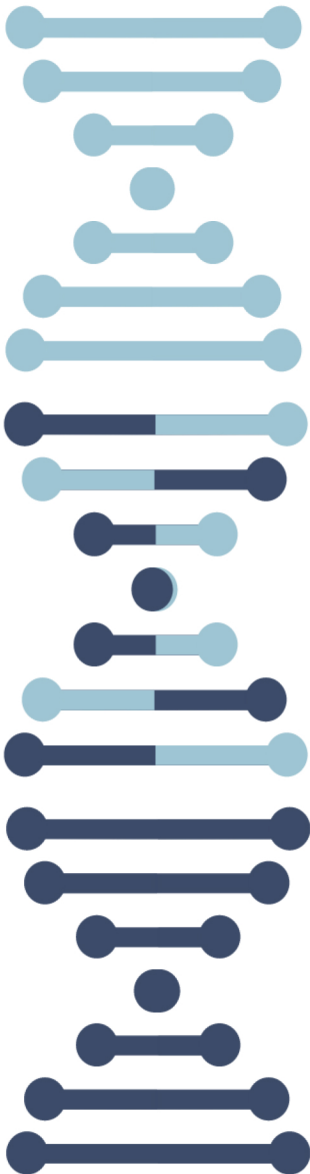




ORGSOUL INTERNATIONAL

# THE SPIRAL OF TRUST



**Deep, Connected  
Trust**

**Trust**

**Some Trust,  
No Distrust**

**No Distrust,  
No Trust**

**Some Distrust,  
Some Trust**

**Some Distrust,  
No Trust**

**Distrust**

**Intense Distrust**

You feel you can be authentic with no fear of judgement. You are willing to be vulnerable, and you feel there are no limits or little limits to trust.

You trust these people, even if they may not have earned it. You may be genuinely open to trusting first and asking questions later. Alternatively, trust was earned and forms the foundation of a healthy relationship. You feel safe.

You have witnessed some aspects of these people that reflect your value system, but you are still building a relationship with them. You are not yet clear about who they are, but you are open to taking a chance with trusting them for some reasons.

People can be assigned to this group when you are inclined to distrust others regardless the circumstances. When trust is not possible, shared goals may bring people together.

There may or may not be potential for developing trust and collaboration because you trust some qualities of a person and distrust other characteristics.

You are skeptical and may or may not be open to trusting depending on how difficult the barriers to a relationship may be.

People can be assigned to this group when they are inclined to distrust others regardless the circumstances. When trust is not possible, shared goals may bring people together.

There is most likely no perceivable opportunity for reconciliation or establishment of trust. The situation appears to be intractable.